

Pauline Vorjohann

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Born: December 1987—Frankfurt (Main), Germany
Citizenship: German

Employment & Affiliations

- Since 2021 Lecturer in Economics, University of Exeter Business School
- 2016-2021 Research and teaching assistant in the Microeconomics Research Group, Humboldt Universität zu Berlin (HU)
- 2010-2011 Undergraduate teaching assistant, European University Viadrina Frankfurt (Oder)

Education

- Since 2014 PhD student, Berlin School of Economics (BSE), Berlin Doctoral Program in Economics and Management Science (BDPEMS)
Advisers: Georg Weizsäcker and Steffen Huck
- 2014 M.Sc. in Economics, Humboldt Universität zu Berlin (HU)
Master thesis: “*Efficiency Effects of Pre-Play Communication in the Double Auction*”
- 2012-2013 Semester abroad at Tel Aviv University, Israel
- 2011 B.Sc. in Economics, European University Viadrina Frankfurt (Oder), with distinction
Bachelor thesis: “*On the Information Flow in Networks and its Implications for Strategic Network Formation: the Importance of Secondary Connections*”
- 2011 Semester abroad at the University of Tartu, Estonia

Research Interests

Behavioral economics, experimental economics, microeconomic theory

Job Market Paper

Vorjohann, P. (2020). Reference-dependent choice bracketing.

Publications

Breitmoser, Y. and Vorjohann, P. (2013). Efficient structure of noisy communication networks. *Mathematical Social Sciences*, 66(3): 396-409.

Working Papers

Breitmoser, Y. and Vorjohann, P. (2018). Welfare-based altruism. CRC TRR 190 #89

Work in Progress

Decomposing Trust (with Dirk Engelmann, Jana Friedrichsen, Roel van Veldhuizen, and Joachim Winter)

Fake news and information transmission (with Steffen Huck)

Conference Presentations

2019 theem Kreuzlingen, IMEBESS Utrecht
2018 ESA Berlin
2017 EEA Lisbon, IMEBESS Barcelona

Honors & Scholarships

2017 briq Summer School in Behavioral Economics (Armin Falk, Botond Köszegi, and guests),
briq Institute on Behavior and Inequality
2016 Summer Institute in Behavioral Economics (David Laibson, Matthew Rabin, and guests),
Russell Sage Foundation
2014-2016 Scholarship of the Berlin Social Science Center (WZB)
2014 Humboldt Research Track Scholarship, Humboldt Graduate School

Teaching

Autumn 21: Microeconomics (BEEM101), Master's level, Module lead
Winter 16/17, 17/18, 18/19, and 20/21: Microeconomics I (Schweighofer-Kodritsch, Weizsäcker),
Bachelor's level, Tutorial
Summer 19: Personnel Economics (Schöttner), Bachelor's level, Tutorial
Summer 18: Berlin Behavioral Economics Colloquium and Seminar (Weizsäcker, Engelmann), Organizer
Summer 18: Microeconomics II (Kamecke), Bachelor's level, Tutorial
Summer 16 and 17: Game Theory (Weizsäcker, Qi), Master's level, Tutorial
Summer 17: Decision Making under Uncertainty (Weizsäcker), Master's level, Tutorial
Winter 10/11: Introduction to Economics for Lawyers and Cultural Scientists (Schlächter),
Bachelor's level, Tutorial

Refereeing

The Economic Journal, Management Science, Games and Economic Behavior

Non-Academic Work Experience

2011 Internship at the German Federal Ministry of Economics and Technology, Berlin
2007 Internship at the film production MOOVIE - the art of entertainment GmbH, Berlin

Languages

German (native), English (fluent, TOEFL iBT score 107)

Computing

oTree, Python, R, Mathematica, Stata

References

Georg Weizsäcker

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Steffen Huck

WZB Berlin Social Science Center
Phone: +49 30 2549 1421
Email: steffen.huck@wzb.eu

Yves Breitmoser

Bielefeld University
Phone: +49 521 106 5115
Email: yves.breitmoser@uni-bielefeld.de

Paul Heidhues

Düsseldorf Institute for Competition
Economics (DICE)
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